

JOAN WILLIAMS

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Personal information

Nationality: Australian

Place and date of birth: Sydney, Australia, May 10th 1978

Profile

I am a motivated expert of international cargo trade with a strong analytical mind and efficient communication skills.

Experience

2003 - present

Cargo trade manager, Inverness Airport, United Kingdom

- Responsibilities: communication with US partners, development of business plan for pan-Atlantic trade, negotiation of international contracts.
- Achievements: helped to increase business activity by 11% in one year.
- Skills: strong communication skills, team leader

2001 – 2003

Junior Import / Export Analyst, Manchester Airport, United Kingdom

- Responsibilities: Analysis and research in the domain of international trade.
- Skills: autonomy, public speaking

Education & Training

1997 – 2001

MA Financial Economics, Manchester University, United Kingdom

- Modules include: Financial accounting, Management accounting, Business information systems, Finance, Financial markets, Business economics.
- Development of skills to: 1) conceptualise economic problems concerning the financial system in a tractable form; 2) critically review and synthesise published work on a range of financial issues; and 3) assess the performance of financial institutions.
- Dissertation: International Business Transactions at Manchester Airport: an Economic History.

Extra-curricular activities

1998 – 2001

Captain of the University Volleyball Team, Manchester University, United Kingdom

- Responsible for the organisation, training and motivation of the women's team.